

The Aircraft Acquisition Aces



BUYING AN AIRCRAFT

Buying an airplane can be thrilling and overwhelming. There's lots of paperwork, inspections, and logistics to manage. OCR Aviation simplifies the task of acquiring the best airplane for you with our efficient and seamless process.

Unlike working with most brokers, when you engage OCR Aviation as your exclusive agent, we guide you through the maze of details to help you find the right plane at the right price. You benefit from the experience and expertise of the OCR team to make the best choice for your requirements.



ACQUISITION PROCESS

We conduct extensive research of on-market and off-market, with aircraft brokers to find the plane that fits your mission and profile.

“Virtual Inspections” include logbook reviews, discussions with maintenance personnel, pilots, previous owners and review of associated FAA paperwork.

We negotiate in your interest to obtain acceptable terms and conditions for the purchase of the aircraft, and draft purchase offers and aircraft purchase agreements.

We coordinate the escrow process and act as your agent through the process.

OCR organizes all phases of the closing process, including aircraft title documentation, aircraft registration with the FAA and title searches of airframe and engines with the assistance of an aircraft title company and escrow service.

OCR assists with the acceptance of the aircraft, including pre-closing test flights and technical acceptance of the aircraft.

PRE-PURCHASE INSPECTION(S):

As your exclusive agent, we conduct virtual inspections as listed above. We strongly recommend an in-person inspection at our facility in Long Beach.

If moving the aircraft to Long Beach isn't possible, we will select a maintenance center to conduct the inspection at the aircraft's location or nearby airport. Coordination, management, and review are all included on OCR's Acquisition Fee.

OCR partners with the maintenance center and oversees the inspection remotely.

In certain cases, we have the ability to send OCR maintenance and/or pilot personnel to the aircraft's location to conduct the inspection on site.

DELIVERY / RETRIEVAL / TRAINING:

OCR provides pilots to deliver or retrieve your aircraft. We also provide training to you if needed.

OCR is uniquely positioned to serve our clients—being a central touchpoint in a sizable network of aircraft owners and pilots enables us to bring the full power of our relationships and resources to any client looking to sell or acquire their next aircraft. We have the market knowledge, experience, and position required to get the best value for your airplane.

OCR has bought and sold hundreds of aircraft over the years. We seriously doubt there's hurdle we haven't overcome or an issue we haven't solved. Use our experience and expertise to make buying your plane as painless and profitable as possible.

